# PRECISION RELIABILITY FLEXIBILITY





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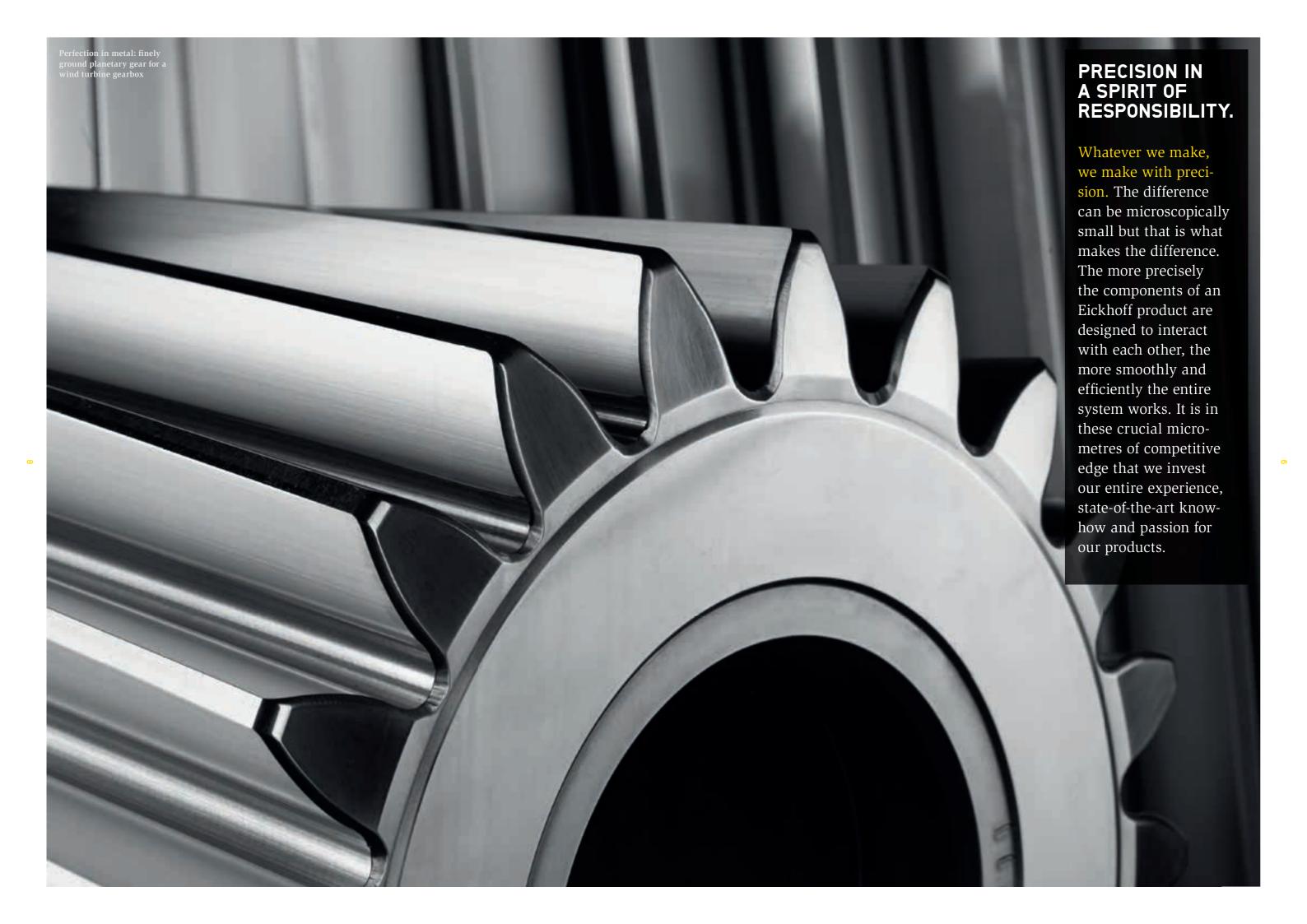
# AT HOME THROUGHOUT THE WORLD

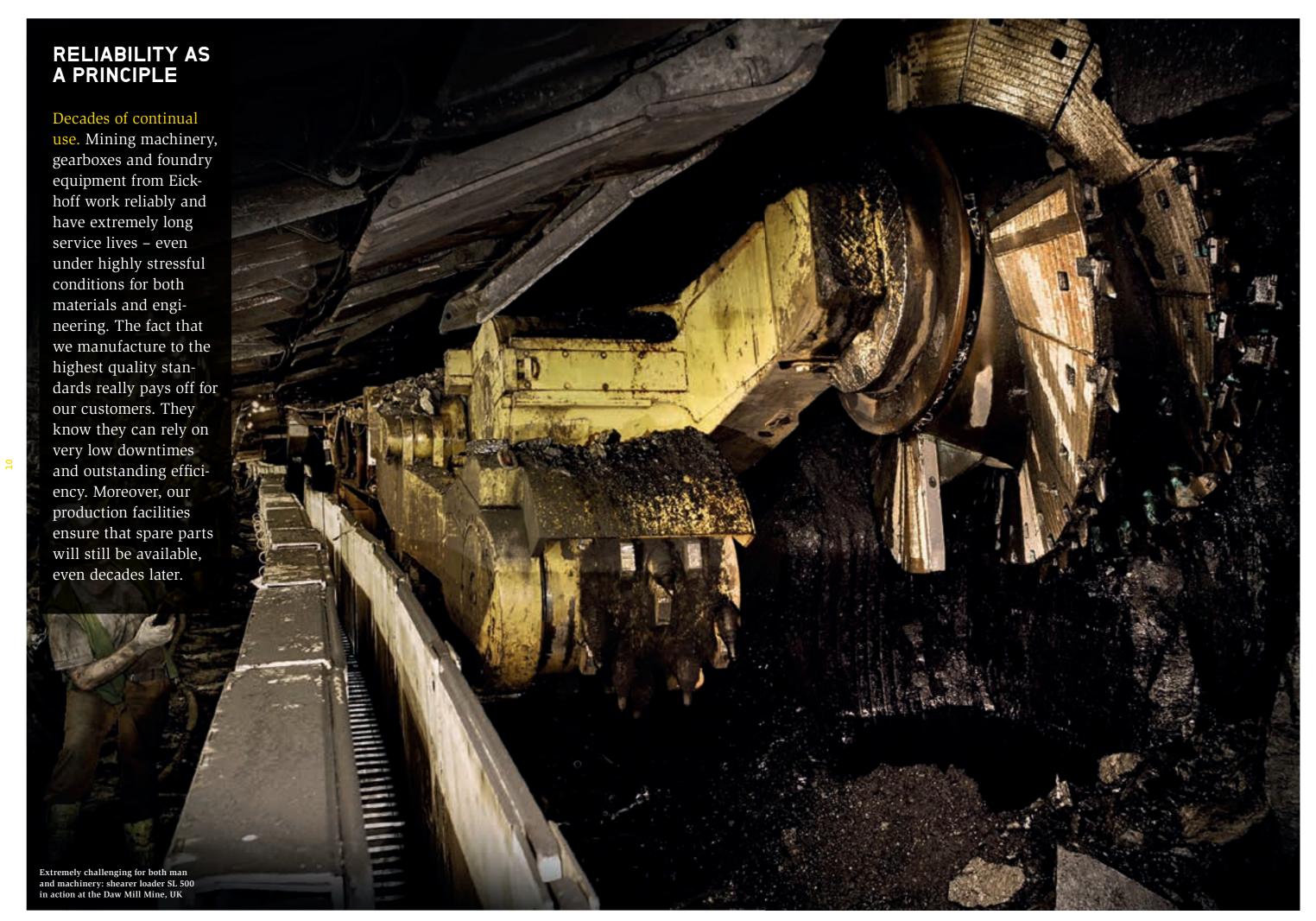
Eickhoff is a globally operating family enterprise that has been based in Bochum since it was founded in 1864. Our core business: we manufacture machinery and gearing technology designed to withstand extreme conditions worldwide, whether deep underground in mines or one hundred metres above the ground in a wind turbine. Find out more about the strengths that helped us forge our good reputation and get to know our company group.



Dr. Paul Rheinländer, CEO of the Eickhoff Group, at the company's headquarters in Bochum







# FLEXIBILITY AS STRENGTH.

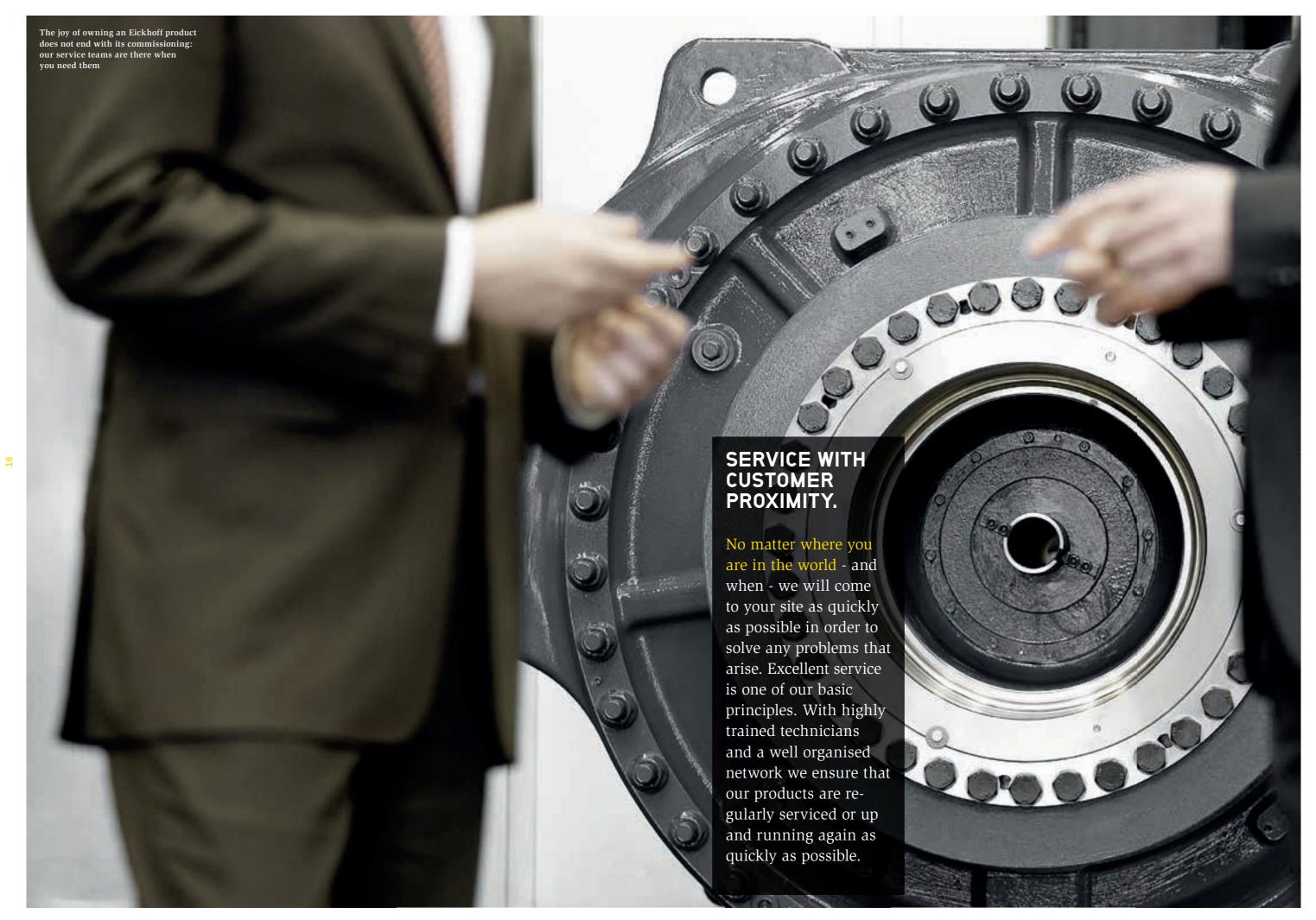
Our engineers know what you need. At every site in the world we are confronted with a different set of technical challenges and customer requirements. We perfectly tailor our solutions to suit each situation. That is why Eickhoff products are not built on a series basis, but as specially developed one-off versions. We keep on improving and testing our equipment until everything works perfectly. Thanks to our flat hierarchical structures and agile minds, things move quickly from the initial meeting to the finished prototype.











tives for urban underground trains.

Eickhoff Antriebstechnik GmbH has

entered an important market with

the manufacture of gearboxes for

wind turbines. Eickhoff Gießerei

# OUR PRODUCTS

# Built for the trends of the times. We originally developed our machinery for mining purposes. However, our wealth of experience is meanwhile very helpful in other markets, too. Our strategy is geared to longterm developments, which not only include the growing need for energy and raw materials, but also the growing trend towards urbanisation and the demand for renewable energy. Eickhoff Bergbautechnik GmbH produces shearer loaders and continuous miners for underground coal mining, Schalker Eisenhütte Maschinenfabrik GmbH manufactures locomotives for ore and coal mining, and meanwhile



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# OUR MANAGEMENT TEAM

### Many heads - one passion.

The Eickhoff Group comprises several operational companies under the roof of one family-managed holding, Gebr. Eickhoff Maschinenfabrik u. Eisengießerei GmbH. Our companies act independently in their respective markets. Within the Group they benefit from synergies in purchasing and administration as well as through an intensive exchange of ideas and knowledge.

Their common aim is to continue our tradition and build on our good reputation.

### 1 Dr. Andreas Merchiers

Schalker Eisenhütte Maschinenfabrik GmbH

### 2 Dr. Ralf Wittor

Eickhoff Antriebstechnik GmbH Eickhoff Wind Power GmbH

### 3 Dipl.-Oec. Rainer Lohmann

Gebr. Eickhoff Maschinenfabrik u. Eisengießerei GmbH

### 4 Dr. Paul Rheinländer

Gebr. Eickhoff Maschinenfabrik u. Eisengießerei GmbH

## 5 Dipl.-Ing. Ralf Funke

Eickhoff Gießerei GmbH

# **6 Dipl.-Ing. Karl-Heinz Rieser** Eickhoff Bergbautechnik GmbH







## THE EICKHOFF RECIPE FOR SUCCESS

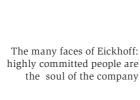
As a traditional, family-managed company, Eickhoff has always greatly valued every single employee. We trust in the abilities of our people and give them responsibility. This policy gives ambitious, young, talented people at Eickhoff the chance to show their potential and prove themselves in various projects. Our hierarchical structures are flat and therefore provide the ideal opportunity for development and advancement.

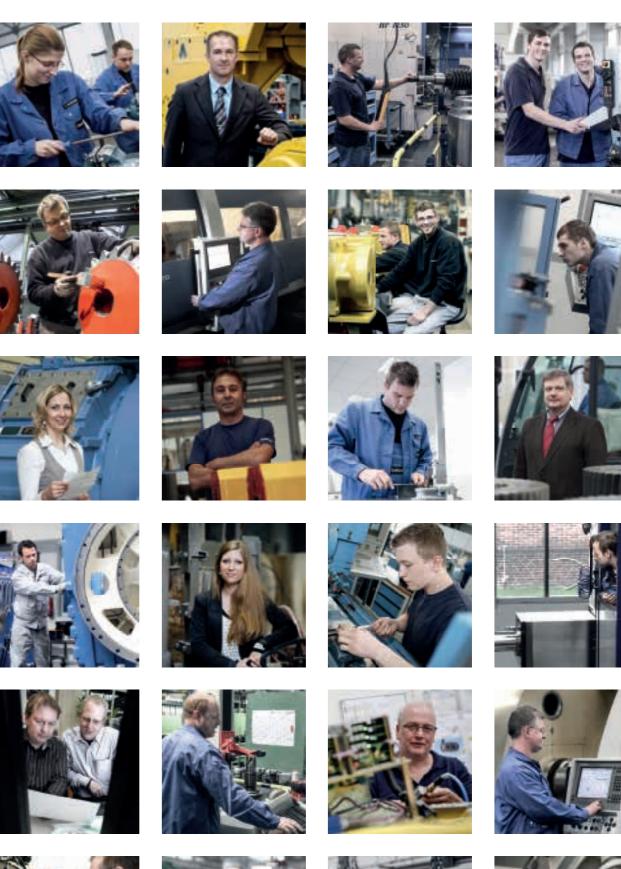
The best proof is the fact that most of our executives began their careers at Eickhoff.

Eickhoff also enjoys a good reputation at universities that train engineers. In order to cement this reputation and recruit new, promising, talented staff, the company founded the Eickhoff Prize at the Ruhr Universität Bochum, which is presented on an annual basis for outstanding promotions in the fields of mechanical and electrical engineering.

We also invest in up-and-coming talent in the fields of production and assembly and offer training in a wide variety of trades from mechatronics technician to technical model constructors for foundries and cutting machine operators for milling and turning technology. We do this in a state-of-the-art training workshop and multi-media facilities for workshop training as well as in separate laboratories for pneumatics, CNC engineering and SPS programming. Our facilities cover a total of 800 square metres, exclusively dedicated to technical training. Eickhoff is well known, throughout the region and beyond, for the high standard of its qualified training.

We also cater for the well-being of our staff. In-house health programmes as well as our own company doctor are just as much a part of what we offer our employees as a varied diet in the company canteen. The result is a satisfied, highly motivated team of employees who we expect a lot from but who are also fostered and encouraged. These factors all go towards explaining why the majority of staff work for Eickhoff for very long periods. In many cases the employer even stays in the family and it is not at all unusual that families remain with Eickhoff over several generations.















# BEYOND THE BOUNDS OF THE COMPANY

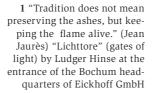
We are an employer that looks after its people. But Eickhoff is, of course, a lot more than that. We have been part of the region for around 150 years, an entire environment with its many generations of people. As an integral part of this environment our responsibility stretches far beyond the bounds of our production buildings.

For example, when Eickhoff establishes a company children's day nursery, half of the places are reserved for youngsters from the neighbourhood. Or if company property is temporarily not being used, it is rented to the well-known off-theatre project "TheaterTotal" at low cost as part of a cultural sponsoring project.

This type of commitment, however, only seems selfless at first glance. We are firmly convinced that in the end both sides benefit from this policy. For example, our support for the Bochum orchestra academy in setting up a music centre is also a great overall benefit to Bochum as an industrial centre. This, in turn, makes the city more attractive for highly qualified specialists and executives who are interested in joining our company.

In this way we embed the Kaizen principle of permanent improvement not only in our daily business, but also in everything we do towards the

By the way, we also transport this self-image to our selected suppliers and other business partners, helping Eickhoff to remain an aware, caring partner within society.



- 2 Music as an industrial centre factor: the Bochum orchestra academy
- **3** Harmonious community: the Eickhoff company choir
- 4 Promoted newcomers: Eickhoff scholarship holders at the Ruhr Uni Bochum

**5** Created space: the children's day nursery as a place for talent to develop











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